



ANNUAL SUMMARY – 2019

The following document provides a snapshot of Center for the Arts in the calendar year 2019.

In collaboration with Resident organizations and other partners, The Center campus was activated for a total of 235 days. This accounts for 134 unique programs made up of 179 event or performance days and 56 technical or rehearsal days. This count excludes classes offered by Resident organizations in their subleased studio spaces, as well as one off-site collaboration.

In 2015, the Board of Directors of Center for the Arts adopted the following mission statement: The Center connects our creative community by providing a dedicated campus, supporting excellent programming, and nurturing a collaborative spirit. It is The Center's vision to make artistic experience central to Jackson Hole by embracing the values of stewardship, excellence, inclusion, creativity, and respect.

The Center is a 501(c)(3) not-for-profit organization. Any operating surplus is directed to operating costs, including depreciation.

BOARD OF DIRECTORS*

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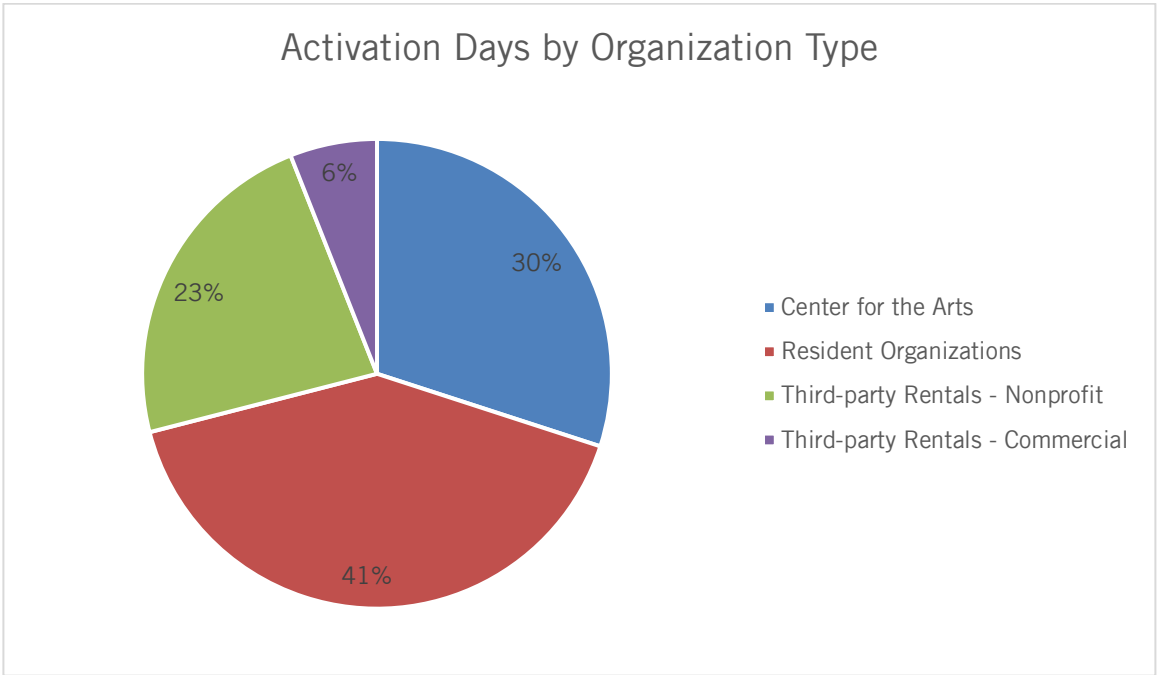
THE CENTER STAFF*

Willi Brooks – Front of House Manager
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Ron Gessler – Facilities Maintenance Director
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*Staff and Board listed above are current as of June 22th, 2020

SUMMARY OF EVENTS ACTIVITY

- The Center was open to the public 355 total days.
- The Center for the Arts campus was used for 134 events over 235 days.
- Center for the Arts, through Creative Initiatives, Center Presents, and collaborations, presented 40 events, which represents 30% of total events activity.
- Resident organizations presented 55 events on campus, which represents 41% of total events activity.
- Third-party rentals, including nonprofit and for-profit, accounted for 39 events, or 29% of overall campus events activity. Of that, 31 events were hosted by nonprofit organizations and eight were hosted by commercial and private organizations. These separate categories represent 23% and 6% of total events, respectively.
- Per the conditions of The Center’s lease with the Town and County, the total number of private profitable events may not exceed 10% of total events during the fiscal year. In 2019, six private profitable events were held on campus, representing 4% of total events activity on campus.
- The conditions of The Center’s lease require that the total number of private profitable events plus private non-profitable events not exceed 15% of total number of events. The Center hosted eight private profitable events, and two private non-profitable events, which represents 7% of all events activity on The Center Campus.
- Of the 134 total events, 84 were in The Center Theater, 17 were exclusively in The Center Lobby, 9 were in The Center Park, 3 were in The Center Theater Gallery, and 21 were in various Resident spaces.
- The average ticket price for all events ticketed through The Center Box Office was \$23 (excluding free events and The Center’s Annual Benefit).
- 23,437 tickets were sold through The Center Box Office in 2019.



The following chart lists all events held on The Center campus in 2019.

Event Date	Location	Presenting Organization Name	Event Name	Average Ticket Price
01.11.19	The Center Theater	Protect our Winters and Teton Gravity Research	Ode to Muir	\$15
01.14.19	The Center Theater	Center for the Arts	National Theatre Live: Cat on A Hot Tin Roof	\$18
01.15.19	The Center Theater	Center for the Arts	John Medeski's Mad Skillet	\$50
01.16.19	The Center Theater	Teton County Library	Mountain Story 2019: Free Solo with Alex Honnold	Free
01.17.19	The Center Lobby	JH Public Art	Moonshots 5x5	Free
01.24.19	The Center Theater	Teton Youth & Family Services	Retirement Party	n/a
01.26.19	The Center Theater	Off Square Theatre Company	Madame X	n/a
02.02.19	The Center Theater	Dancers' Workshop	Savion Glover's All Funkd' Up	\$52
02.05.19	The Center Theater	Center for the Arts	An Acoustic Evening with Lyle Lovett & John Haibt	\$139
02.05.19	The Center Theater Gallery	Center for the Arts	Minimal Drama by Haley Badenhop	Free
02.08.19	Off Square Theatre Company's Black Box Theater	Off Square Theatre Company	The Laff Staff	\$10
02.09.19	The Center Theater	Arc'teryx	Jackson Hole Exposed: Photo Showdown	\$25
02.11.19	The Center Theater	Off Square Theatre Company	Youth Musical: The Addams Family	\$13
02.14.19	Dancers' Workshop's Studio 1	Dancers' Workshop	The Vagina Monologues	\$13
02.15.19	The Center Theater	Cathedral Voices	Heartbeats Valentine's Day Concert	Free
02.25.19	The Center Theater	Center for the Arts	National Theatre Live: King Lear	\$18
03.04.19	The Center Theater	Center for the Arts	The Moth Mainstage: Between Worlds	\$60
03.05.19	The Center Theater	Teton County Library	Contagious Tunes with Jim Gill	Free
03.06.19	The Center Theater	Center for the Arts	The Milk Carton Kids with Special Guest Vera Sola	\$57
03.07.19	The Center Theater	Teton Adaptive Sports	Women Adventure Film Screening	\$18
03.08.19	Off Square Theatre Company's Black Box Theater	Off Square Theatre Company	The Laff Staff	\$10
03.08.19	The Center Theater	Northern Rockies Conservation Cooperative	2019 Jackson Hole Wildlife Symposium	\$88
03.13.19	The Center Theater	Jackson Wild and World Cast Anglers	Jackson Hole Fly Fishing Film Tour 2019	\$18
03.14.19	The Center Lobby	Art Association of JH	Whodunnit? Anonymous Art Show & Sale	\$50
03.15.19	The Center Theater	Dancers' Workshop	Batshava Dance Company	\$48
03.21.19	The Center Theater	Center for the Arts	Liz Phair with Special Guest Califone	\$54

04.10.19	The Center Theater	JH Wildlife Foundation	Nature Mapping Jackson Hole Community Celebration Featuring Taylor Chapple	Free
04.12.19	The Center Theater	Off Square Theatre Company	OSLO: The Art of Diplomacy	\$20
04.17.19	The Center Lobby	Cathedral Voices, Grand Teton Music Festival & Center for the Arts	Spring Student Recital	Free
04.20.19	The Center Theater	Jackson Wild and Wyoming PBS	Spring Earth Fest	Free
04.22.19	The Center Theater	Center of Wonder and Energy Conservation Works	Happening: A Clean Energy Revolution	Free
04.24.19	The Center Theater	Off Square Theatre Company	Peter and Wendy	Free
05.03.19	Off Square Theatre Company's Black Box Theater	Off Square Theatre Company	The Laff Staff	\$10
05.05.19	The Center Theater	Jackson Hole Community Band	Spring Concert	Free
05.05.19	The Center Park	Private Party	Graduation Party	n/a
05.09.19	Riot Act, Inc.'s Studio	Riot Act, Inc.	Fat Pig by Neil Labute	\$23
05.11.19	The Center Theater	Dancer's Workshop	Progress Performance	\$10
05.12.19	The Center Theater	Central Wyoming College	Graduation	Free
05.14.19	The Center Theater	Center for the Arts	Colin Hay of Men at Work	\$47
05.15.19	The Center Theater	Snake River Fund	Artifishal- The Fight to Save Wild Salmon	\$15
05.16.19	Off Square Theatre Company's Black Box Theater	Off Square Theatre Company and Russian Club of Jackson Hole	Film Screening: The Russian Ark	\$15
05.19.19	The Center Theater	Cathedral Voices Chamber Choir	Voice Performance	Free
05.22.19	The Center Theater	Jackson Hole Community School	The Jackson Unheard	\$10
05.23.19	The Center Theater	Dancer's Workshop	Contemporary Dance Wyoming	\$30
06.01.19	The Center Theater	Think WY Wyoming Humanities, Jentel Productions, Slow Food in the Tetons, and Cultivate	Film Premiere: Heart of Glass	\$32
06.05.19	The Center Theater	Center for the Arts	Snarky Puppy with Special Guest Roosevelt Collier	\$85
06.06.19	The Center Theater	Teton County School District	Summit High School Graduation	Free
06.07.19	The Center Theater	JH Community School	Community School Graduation	Free
06.08.19	The Center Theater	Center for the Arts	Rising Appalachia	\$38
06.09.19	The Center Lobby	Center for the Arts	All That's Left Behind- 2019 Creative In Residence	Free
06.09.19	The Center Lobby	The Center Lobby	Mia Dungeon Artist Talk	Free
06.21.19	Art Association's Ceramics Studio	Art Association of JH	Teton Mudpots Summer Sale	n/a
06.21.19	The Center Park	PAWS of Jackson Hole	Tuxes & Tails Gala- Summer Solstice Celebration	\$113
06.24.19	The Center Theater	Center for the Arts	Patty Griffin	\$59
06.27.19	The Center Theater	JH Writers	JH Writers Conference	n/a
07.05.19	The Center Park	Off Square Theatre Company	Thin Air Shakespeare "As You Like It"	Free
07.10.19	The Center Theater	Center for the Arts	The Center Benefit Featuring The Avett Brothers	n/a

07.18.19	Art Association's Gallery	Center for the Arts and Medicine Wheel Wellness	Wellness and Creativity Series with Medicine Wheel Wellness	Free
07.18.19	The Center Theater & Center Park	Dancers' Workshop	Dancers' Workshop Gala Featuring Malpasos Dance Company	\$45
07.19.19	The Center Park	JH Public Art and Center for the Arts	Ribbon Cutting Ceremony for the Public Piano	Free
07.19.19	The Center Park	Dancers' Workshop	Cuban Fiesta in the Park	Free
07.25.19	The Center Lobby	Center for the Arts	Artist Reception with Agnes Bourne	Free
07.26.19	The Center Park	Private Party	Wedding Welcome Party	n/a
07.29.19	The Center Theater	Center for the Arts	Shakey Graves	\$62
07.30.19	The Center Park	Center for the Arts	Crystal Sound Bowls in the Pavilion	Free
08.01.19	The Center Lobby	Womentum	Womentum	Free
08.01.19	The Center Theater	Snake River Fund	Artifishal	\$15
08.05.19	The Center Theater	Center for the Arts	Lake Street Dive	\$57
08.06.19	The Center Theater	Teton County Library	Page to the Podium with Susan Orlean	Free
08.08.19	The Center Lobby	Jackson Hole Conservation Alliance	Alliance 40th Anniversary Party	Free
08.12.19	The Center Theater	The Alpine Science Institute of Central Wyoming College, Protect Our Winters, and Center for the Arts	The Midsummer Melt with Portugal. The Man	\$80
08.17.19	The Center Theater & Center Park	Dancers' Workshop	David Dorfman Dance	\$45
08.21.19	Off Square Theatre Company's Black Box Theater	Off Square and Jackson Hole Jewish Community Center	Fiddler: A Miracle of Miracles	Free
08.24.19	The Center Theater	Wyoming Wildlife Advocates	An Evening with our Ally: The Wolf	\$15
08.25.19	The Center Theater	Center for the Arts	Nitty Gritty Dirt Band with Special Guest Coyote Brother	\$70
08.26.19	The Center Lobby	Friends of Pathways	Friends of Pathways 25th Anniversary	\$100
08.29.19	The Center Lobby	Center for the Arts	Doris Florig Artist Talk	Free
08.29.19	The Center Lobby	Jackson Hole Food Rescue	Hole Food Rescue 5th Annual Million Pound Party	\$20
09.06.19	The Center Lobby	Center for the Arts and Art Association of JH	Palates & Palettes Gallery Walk	Free
09.06.19	The Center Park	JH Public Art and Center for the Arts	Opening Reception: Angled Ellipse by John Simms	Free
09.09.19	The Center Theater	Center for the Arts	The Hootenanny	\$12
09.13.19	The Center Theater	Trailside Galleries and Jackson Hole Art Auction	Jackson Hole Art Auction	Free
09.18.19	The Center Lobby	Community Entry Services	The Art of Love 2019	\$75
09.21.19	The Center Lobby	Private Party	Memorial Service	n/a
09.22.19	The Center Theater	Center of Wonder	An Evening with Dr. Sylvia Earle and Celine Cousteau	Free
09.25.19	The Center Theater	Center for the Arts	Nitty Gritty Dirt Band with Special Guest Coyote Brother	\$70
09.27.19	The Center Theater	Center of Wonder	2019 Voices of Wonder	Free

09.28.19	The Center Lobby	Private Party	Memorial Service	n/a
10.02.19	The Center Theater	Center for the Arts	The 22nd Annual Manhattan Short Film Festival	\$15
10.03.19	The Center Theater	Teton Youth and Family Services and Teton County School District	Crack Up: The Darrell Hammond Story	\$10
10.04.19	The Center Theater	Agnes Bourne	Film Screening Heath Ceramics: The Making of a California Classic	Free
10.05.19	The Center Park	Slow Foods in the Tetons and Central Wyoming College	Farm to Fork Film Festival	Free
10.05.19	The Center Theater	Slow Foods in the Tetons and Central Wyoming College	Right to Harm	\$15
10.08.19	The Center Theater	Town and County - Planning Division	A Community Open House	Free
10.10.19	Dancers' Workshop's Studio 1	Dancers' Workshop	Hula Dance with Pili'alo'ha Schulte	\$43
10.10.19	The Center Lobby	International Lions Club	Lions Club Reception	\$150
10.11.19	Art Association's Ceramics Studio	Art Association of JH	Pumpkins on Fire	Free
10.11.19	The Center Theater	Center for the Arts	Keb Mo' Solo	\$58
10.12.19	Dancers' Workshop's Studio 1	Cathedral Voices Chamber Choir	The Whole Singer	\$15
10.15.19	The Center Theater	Center for the Arts	St. Paul and the Broken Bones	\$52
10.16.19	The Center Theater	Shift JH	Dr. Christopher Golden: Planetary Health and Human Wellbeing	n/a
10.16.19	The Center Theater	Shift JH	Sylvie Rokab: Love Thy Nature	n/a
10.17.19	The Center Theater Gallery	Center for the Arts	Save the Reef Exhibit	Free
10.17.19	The Center Theater	Wyoming Wildlife Federation	Field to Table	\$40
10.18.19	Dancers' Workshop's Studio 1	Jackson Hole Writers	Amanda Eke Spoken Word Performance and Workshop	\$15
10.18.19	The Center Theater	Shift JH	Wade Davis: Reciprocity with nature	n/a
10.19.19	The Center Theater	Off Square Theatre Company and Russian Club of Jackson Hole	Film Screening: The Death of Satlin	Free
10.20.19	The Center Theater	Center for the Arts	Secrets of the Simpsons with Mike Reiss	\$27
10.23.19	The Center Theater	GAP! and Teton County School District	Screenagers 2: The Next Chapter	Free
10.24.19	Off Square Theatre Company's Black Box Theater	Off Square Theatre Company	A Chorus Line	\$40
10.25.19	The Center Theater	Central Wyoming College and Teton County Search and Rescue Foundation	Wyoming Snow and Avalanche Workshop	\$30
10.28.19	Art Association's Gallery	Center for the Arts	Dia de Los Muertos	Free
11.02.19	Riot Act, Inc.'s Studio	Cathedral Voices	Shining Night: A Portrait of Morten Lauridsen	Free

11.02.19	The Center Theater	Volkswagen	Warren Miller's Timeless, Presented by Volkswagen	\$18
11.03.19	The Center Lobby	Grand Teton National Park Foundation	Celebration for David Vela	Free
11.07.19	The Center Theater Gallery	Center for the Arts	Remapping: Portraits of Life	Free
11.08.19	The Center Theater	Womentum	2019 Women in Leadership Summit	\$92
11.09.19	The Center Theater	Watershed Jackson	Watershed Jackson Annual Gala	\$125
11.10.19	The Center Theater	Teton County School District and Interconnections 21	An Evening with Ambassador Gary Grappo	Free
11.14.19	The Center Theater	Teton Gravity Research and Friends of the Bridger- Teton Avalanche Center	Teton Gravity Research: Roadless	\$13
11.15.19	Riot Act, Inc.'s Studio	Riot Act, Inc.	The Penelopaid by Margaret Atwood	\$11
11.18.19	The Center Theater	Center for the Arts	National Theatre Live: The Madness of George III	\$18
11.21.19	Art Association's Gallery	Art Association of JH	Teton Mudpots Holiday Sale	Free
12.03.19	The Center Theater	Center for the Arts	Storm Large Holiday Ordeal	\$49
12.05.19	The Center Theater	Bridger- Teton Avalanche Center (BTAC), Teton County Search and Rescue (TCSAR), and Skinny Skis	20th Annual Avalanche Awareness Night	\$5
12.07.19	The Center Theater	Art Association of JH	Holiday Bazaar	\$5
12.08.19	Dancers' Workshop's Studio 1	Dancers' Workshop	Melt Neuro-stretch with Kate Kosharek	\$25
12.08.19	Dancers' Workshop's Studio 1	Dancers' Workshop	Tahitian Dance with Piliialoha Schulte	\$35
12.12.19	Off Square Theatre Company's Black Box Theater	Off Square Theatre Company	The Laff Staff	\$10
12.13.19	The Center Theater	Dancers' Workshop	The Lion, The Witch, and the Wardrobe	\$32
12.20.19	The Center Theater	Cathedral Voices, The Jackson Hole Symphony Orchestra, and The Jackson Hole Brass Quintet	Harmony for the Holidays	Free
12.21.19	The Center Theater	Jackson Hole Community Band	Holiday Concert	Free
12.27.19	The Center Theater	Center for the Arts	Josh Ritter	\$55
12.29.19	The Center Theater	Center for the Arts	The Mike Super 2.OH Show	\$29

RESIDENT ORGANIZATIONS

CENTER RESIDENT SUBLEASE RATES

The average annual sublease rates for 1-year subleases in 2019 were \$23.69 per built square foot for administrative space, \$16.17 per built square foot for studio and classroom space, and \$7.84 per built square foot for storage space.

The following is a list of Residents and accompanying square footage they occupy at The Center.

<u>Residents</u>	<u>Square footage</u>	<u>Annual Rent</u>
Art Association of Jackson Hole	10,564	\$174,719.24
Cathedral Voices Chamber Choir	96	\$2,248.32
Center of Wonder	236	\$5,586.12
Central Wyoming College	3,723	\$70,553.56
Dancers' Workshop	9,734	\$162,147.01
Jackson Hole Chorale	64	\$499.84
Jackson Hole Community Band	128	\$998.40
Jackson Hole Community Radio (KHOL)	1,220	\$25,399.68
Jackson Hole Public Art	219	\$5,183.73
Jackson Hole Writers	110	\$2,603.70
Jackson WILD	1,270	\$30,060.90
Jazz Foundation of Jackson Hole	-	-
Off Square Theatre Company	1,842	\$32,004.08
pARTners	250	\$5,932.50
Riot Act, Inc.	696	\$10,424.92
Teton County School District	110	-
Wyoming Humanities	119	\$2,816.73
Total	30,391	\$531,178.73

Residents occupy and rent 30,391 square feet of The Center. Residents pay on average \$17.48 per square foot for occupied space. Additionally, Residents have access to roughly 25,753 square feet of common areas. Common areas do not include the theater, lobby, dressing rooms, costume shop, and music rooms. When common areas are factored into the overall square footage available, Residents' rates average \$9.46 per square foot.

Total Space Subleased by Residents	Total Common Area Space	Total Space at The Center Available to Residents	Average Rent Paid by Residents for Subleased Space	Average Rent Paid by Residents for Total Space Available
30,391 sq. ft.	25,753 sq. ft.	56,139 sq. ft.	\$17.48 sq. ft.	\$9.46 sq. ft.

THE CENTER'S FINANCES

THE CENTER FUNDRAISING HISTORY

Early efforts to build The Center began in the late 1990s. The Center was constructed in two phases; the Arts and Educational Pavilion opened in 2005, and The Center Theater opened in 2007.

To build each wing, The Center was successful in raising \$31.1M in gifts and pledges. \$12M for the education wing and \$18.1M for the theater. Several of these major gifts were pledged over multiple years however, and during the second phase in 2007 it was necessary to borrow \$6.7M to meet short-term obligations. Most of the multi-year gifts received eliminated \$4.7M of the \$6.7M debt. Unfortunately, due to the economic recession in 2008, multiple major pledges were either reduced or cancelled. Because of this, The Center was unable to repay the loan in full and was left with \$2.5M in debt. In 2014 a concerted effort was launched to pay it down and just \$700,000 remains.

The Center has raised substantial monies to fund our operations. Lease income from Residents and Third-party rental fees fall short of meeting our budgetary needs. Contributed income is essential to sustaining our financial health. Since opening our doors, we have raised \$40,652,351 as outlined below.

<u>Tax Year</u>		
2019	\$1,694,700	
2018	\$1,565,957	
2017	\$1,532,464	
2016	\$1,519,051	
2015	\$1,412,400	
2014	\$1,859,981	
2013	\$1,499,047	
2012	\$706,149	
2011	\$884,164	
2010	\$892,504	
2009	\$488,695	
2008	\$638,983	
2007	\$7,639,181	Includes \$6.7M borrowed capital
2006	\$5,819,075	Contributions for capital campaign
2005	<u>\$12,500,00</u>	Contributions for capital campaign
	<u>\$40,652,351</u>	

GIFT SPLITS

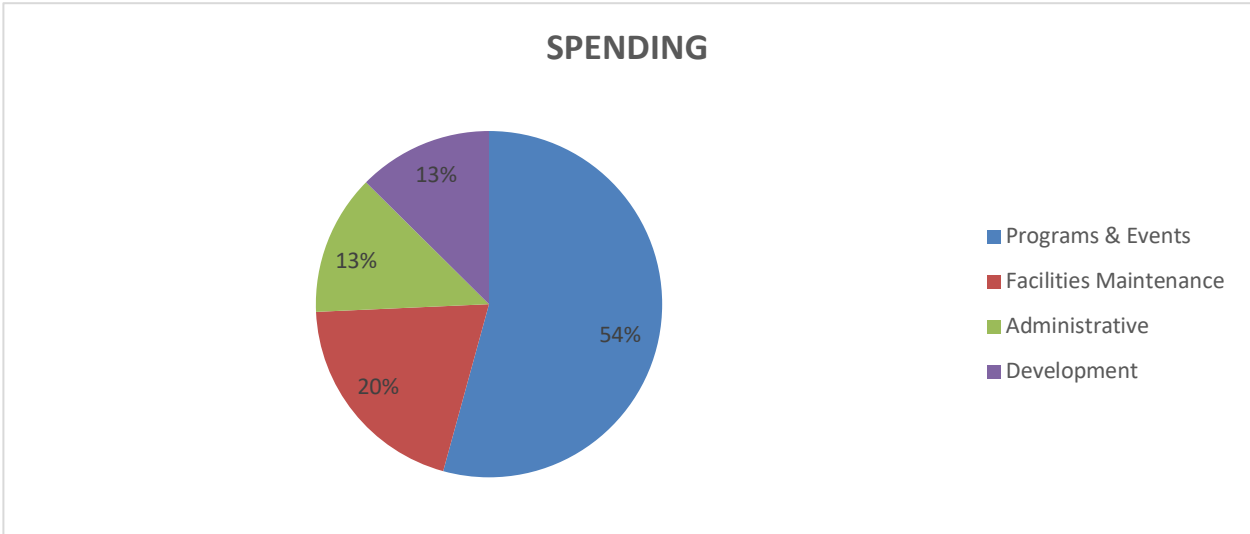
Capital \$31.125M
Operating \$7.225M
Endowment \$2.302M

THE CENTER ENDOWMENT

The Center Endowment effort began in 2017. Since then, The Center has received \$2.302M in gifts and pledges towards the endowment.

THE CENTER'S SPENDING

The Center's spending falls into 4 categories: Programs & Events, Facilities Maintenance, Administrative and Development. In 2019, The Center's total spending was \$3,405,297.



SUMMARY OF CAPITAL DEBT

Every year, The Center makes a concerted effort to pay down our capital debt. As of 2019, the debt has been reduced to \$700,000 from its high of \$6.7M.

SUMMARY OF NEIGHBOR RELATIONS

In 2019, The Center did not receive any complaints from neighboring property owners.

The Center provides neighboring property owners ample advance notice of summer events occurring outside on The Center's campus. Neighbors have expressed their appreciation of this communication.