

# **ANNUAL SUMMARY - 2018**

The following document provides a snapshot of The Center campus in the calendar year 2018. In collaboration with Residents and others, The Center campus was activated 148 event days, excluding theater technical days, for a wide variety of events. Including theater technical days, The Center campus was activated for 169 event days. This count excludes classes offered on campus. Approximately 14,000 students enjoyed 1,200 classes, seminars, rehearsals and workshops hosted primarily by Residents on The Center Campus during the year.

In 2015, the Board of Directors of Center for the Arts adopted the following mission statement: The Center connects our creative community by providing a dedicated campus, supporting excellent programming, and nurturing a collaborative spirit. It is The Center's vision to make artistic experience central to Jackson Hole by embracing the values of stewardship, excellence, inclusion, creativity, and respect.

The Center is a 501(c)(3) not-for-profit organization. Any operating surplus is directed to operating costs, including depreciation.

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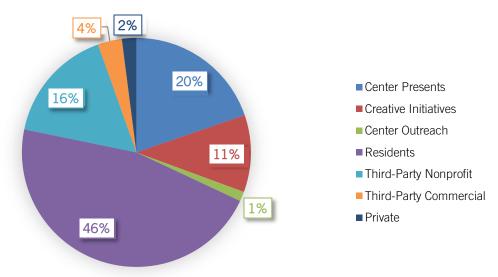
Brenda Wylie Nona Yehia Sam Zuckerman

\*[Staff and Board listed above are current as of April 25<sup>th</sup>, 2019]

# THE CENTER CAMPUS

- The Center was open 357 days.
- The Center Campus was used for 148 events over 119 days.
- The Center, through Creative Initiatives, Center Presents, and Center Outreach, hosted 47 events, which represents 33% of total events on campus.
- Residents hosted 68 events on campus, which represents 46% of total events.
- Third-party rentals, including nonprofit and for profit, accounted for 30 events, or 20% of overall campus usage. Of that, 24 events were Third-Party nonprofit, and 5 were Third-Party commercial. These separate categories represented 16% and 4% of total events, respectively.
- As per the conditions of The Center's lease with the Town and County, the total number of
  private profitable events may not exceed 10% of total events during the fiscal year. In 2018,
  one private profitable event was held on campus, representing 1% of total events on
  campus.
- The conditions of The Center's lease require that the total number of private profitable <u>plus</u> private non-profitable events not exceed 15% of total number of events. The Center hosted 1 private profitable event, and 2 private and non-profitable events, which represents 2% of all events on The Center Campus.
- The average ticket price for all events ticketed through The Center Box Office was \$38 (excluding free events and The Center's Annual Benefit).
- 21,931 tickets were sold through The Center Box Office in 2018.
- The Center Theater seats 525 people.
- The Center Theater Lobby is 2500 sq. ft.

# **CAMPUS EVENT OVERVIEW**



The following chart lists all events held on The Center campus in 2018.

Event Date	Location	Organization(s)	Event Type	Event Name	Ticket Type	Ticket Price
01.06.18	The Center Lobby	JH Snowboarder Magazine/Planet JH	Third-Party Commercial	JH Beer and Gear Expo	GA	\$10
01.10.18	The Center Theater	The Center	Center Presents	An Evening with Rufus Wainwright	Reserved Seating	\$49- \$69
01.12.18	The Center Theater	thinkWY/Wyoming Humanities	Resident	I AM Exhibition & Opening	Reserved Seating	\$15
01.14.18	The Center Theater	The Center	Center Presents	An Evening with Samantha Fish, Marcus King, Judith Hill	Reserved Seating	\$47- \$59
01.16.18	The Center Theater	Friends of Israel & Chabad of JH	Third-Party Non-Profit	An Evening with Ambassador Danny Ayalon	GA	\$3-\$5
01.18.18	The Center Theater	The Center	Center Presents	The Victor Wooten Trio	Reserved Seating	\$49
01.21.18	The Center Theater	The Center	Center Presents	National Theater Live: Peter Pan	GA	\$10- \$18
01.21.18	Black Box Theater	thinkWY/Wyoming Humanities	Resident	#metoo "Women in Society, Gender Based & Domestic Violence	Non- Ticketed	N/A
01.26.18	The Center Theater	The Center	Center Presents	The Moth - Main Stage	Reserved Seating	\$45- \$75
01.27.18	The Center Theater	Off Square	Resident	Madame X	Third-Party	\$175
01.30.18	The Center Theater	The Center	Center Presents	Trombone Shorty & Orleans Avenue	Reserved Seating	\$60- \$75
02.03.18	The Center Theater	Center of Wonder	Resident	GTMF Presents Kenari Saxophone Quartet	GA	\$25
02.05.18	The Center Theater	The Center	Center Presents	National Theater Live: Saint Joan	GA	\$10- \$18
02.06.18	The Center Theater	The Center	Center Presents	On the Road with T- Bone Burnett	Reserved Seating	\$89
02.07.18	The Center Theater	Center of Wonder	Resident	GTMF Presents the MET: Tosca	GA	\$12- 20
02.09.18	Black Box Theater	Off Square	Resident	Laff Staff 9 (2 nights)	GA	\$10
02.13.18	The Center Theater	NBC Universal	Private	Corporate Presentations & Meetings (4 days)	Non- Ticketed	N/A
02.23.18	The Center Theater	Off Square	Resident	Beauty and the Beast Jr (2 days)	Reserved Seating	\$8- \$18
03.01.18	The Center Theater	Center of Wonder	Resident	GTMF Presents the MET: The Elixir of Love	GA	\$20
03.02.18	The Center Theater	Jackson Hole WILD	Resident	Night of the Wild Cat	GA	\$10- \$12

03.02.18	Black Box Theater	Off Square	Resident	Laff Staff (2 nights)	GA	\$10
03.03.18	The Center Theater	Jackson Hole WILD	Resident	Nature Mapping ft. Nathan Pieplow	Non- Ticketed	N/A
03.04.18	The Center Theater	JH Lacrosse	Third-Party Non-Profit	Registration Meeting	Non- Ticketed	N/A
03.07.18	The Center Conference Room	Jackson Hole Writers	Resident	"Deep Mapping" Workshop with Kali Fajardo-Anstine	Registration Fee	\$25
03.08.18	The Center Lobby	The Center	Creative Initiatives	Artist Talk with Ben Roth	Non- Ticketed	N/A
03.09.18	The Center Lobby	Art Association	Resident	11th Annual Whodunnit?	GA	\$25
03.09.18	Black Box Theater	Off Square Theater/The Russian Club	Resident	Chekhov Unchecked (2 nights)	GA	\$35
03.11.18	The Center Theater	The Center	Center Presents	An Acoustic Evening with Anders Osborne	Reserved Seating	\$37
03.12.18	The Center Theater	The Center	Center Presents	National Theater Live: The Twelfth Night	GA	\$10- \$18
03.14.18	The Center Theater	JH Wild/World Cast Anglers	Resident	Fly Fishing Film Tour	GA	\$13
03.15.18	The Center Theater	CWC/TCSR	Resident	Evening w/Tania Glenn	Non- Ticketed	N/A
03.15.18	The Center Theater Gallery	The Center	Creative Initiatives	Artist Talk with Kathleen Herlihy Paoli	Non- Ticketed	N/A
03.16.18	The Center Theater Gallery	The Center	Creative Initiatives	Act Three Opening Reception	Non- Ticketed	N/A
03.17.18	The Center Theater	Charlie Craighead	Private	David Swift Celebration	Non- Ticketed	N/A
03.19.18	The Center Lobby	Wyoming Arts Council	Third-Party Non-Profit	Creativity Connects Round Table	Non- Ticketed	N/A
03.21.18	The Center Theater	Center of Wonder	Resident	GTMF Presents the MET: La Bohème	GA	\$20
04.12.18	The Center Theater	Center of Wonder	Resident	GTMF Presents the MET: Semiramide	GA	\$20
04.13.18	Black Box Theater	Off Square	Resident	Laff Staff (2 nights)	GA	\$10
04.14.18	The Center Theater	CWC/Slow Food	Resident	Look and See: A Portrait of Wendell Barry	GA	\$12
04.16.18	The Center Theater	The Center	Center Presents	National Theater Live: Rosencrantz & Guildenstern are Dead	GA	\$10- \$18
04.20.18	Black Box Theater	thinkWY/Wyoming Humanities	Resident	Bonding, Bridging, and Social Media	GA	Free

04.21.18	The Center Theater	Jackson Hole Community Band	Resident	Spring Concert: A Wrinkle in Time	Non- Ticketed	N/A
04.21.18	The Center Lobby	KHOL 89.1FM	Resident	3rd Annual \$.25 CD & \$2 Record Sale	Non- Ticketed	N/A
04.26.18	The Center Lobby	The Center	Center Outreach	Center for the Arts Chamber Mixer	Non- Ticketed	N/A
04.27.18	Dancers' Workshop Studio 1	Dancers' Workshop	Resident	New Dances/New Choreographers (2 days)	GA	\$10- \$25
04.29.18	Black Box Theater	Off Square	Resident	Marjorie Prime: Film Screening & Talk Back	GA	Free
05.01.18	The Center Lobby	Jackson Hole Writers	Resident	Word Duels	Non- Ticketed	N/A
05.02.18	The Center Conference Room	Cathedral Voices	Resident	Artist Talk with Dan Forrest	Non- Ticketed	N/A
05.03.18	The Center Theater	Center of Wonder	Resident	GTMF Presents the MET: Così Fan Tutte	GA	\$20
05.06.18	The Center Theater	Teton Youth & Family Services	Third-Party Non-Profit	A Special Evening with Jeanette Walls	GA	\$10
05.10.18	The Center Theater	The Center	Center Presents	Angelique Kidjo - Give Her Wings	Reserved Seating	\$32- \$42
05.11.18	Black Box Theater	Off Square	Resident	Laff Staff (2 nights)	GA	\$10
05.13.18	The Center Theater	CWC	Resident	Nurse Pinning Ceremony	Non- Ticketed	N/A
05.19.18	The Center Theater	Dancers' Workshop	Resident	Progress Performance	Reserved Seating	\$10
05.22.18	The Center Lobby	The Center/Center of Wonder	Resident	Wildly Creative JH Kickoff	Non- Ticketed	N/A
05.23.18	The Center Theater	St. John's Hospital	Third-Party Non-Profit	Dr. Richard Davidson on "How to Have a Healthy Mind"	GA	\$7
05.24.18	The Center Theater Gallery	The Center	Creative Initiatives	Artist Talk with Katy Ann Fox	Non- Ticketed	N/A
05.25.18	The Center Theater Gallery	The Center	Creative Initiatives	hit pause Opening Reception	Non- Ticketed	N/A
05.25.18	The Center Theater	TCLIB	Third-Party Non-Profit	Tracy K Smith	Third-Party	Free
05.25.18	The Center Conference Room	The Center	Creative Initiatives	Pond Series by Adam Wolpert	Non- Ticketed	N/A
05.31.18	The Center Theater	The Center	Center Presents	Flaming Lips	Reserved Seating	\$109- \$129

06.02.18	The Center Theater	The Center	Center Presents	"I've Got a Little Twist" by the NY Gilbert & Sullivan Players	GA	Free
06.06.18	The Center Lobby	CWC/Start Up Intensive/Silicon Couloir	Resident	Start-Up Intensive 5 Year Anniversary Showcase	Non- Ticketed	N/A
06.07.18	The Center Theater	Teton County School District	Resident	Summit High School Graduation	Non- Ticketed	N/A
06.08.18	The Center Theater	JH Community School	Third-Party Non-Profit	JHCS Graduation	Non- Ticketed	N/A
06.15.18	Dancers' Workshop Studio 1	Dancers' Workshop	Resident	Contemporary Dance Wyoming "Stealing Inward" (2 days)	GA	\$10- \$35
06.15.18	The Center Theater	Teton County School District	Resident	JES Talent Show	Non- Ticketed	N/A
06.21.18	Art Association Gallery	Art Association	Resident	Teton Mudpots Summer Sale (2 days)	Non- Ticketed	N/A
06.22.18	The Center Park	PAWS of Jackson Hole	Third-Party Non-Profit	Tuxes and Tails Gala	Third-Party	\$30- \$700
06.27.18	The Center Theater	The Center	Center Presents	Mary Chapin Carpenter	Reserved Seating	\$63- \$78
06.27.18	The Center Park	The Center	Creative Initiatives	Opening Celebration for the Pavilion Project	Non- Ticketed	N/A
06.27.18	Dancers' Workshop Studio 1	Dancers' Workshop	Resident	Life in a Minor Key (10 days)	Non- Ticketed	N/A
06.28.18	The Center Theater Gallery	The Center	Creative Initiatives	Artist Talk with Brandon Gellis	Non- Ticketed	N/A
06.28.18	The Center Theater	Jackson Hole Writers/TCLIB	Resident	Jewell Parker Rhodes: Writing for Youth	Non- Ticketed	N/A
06.29.18	The Center Theater Gallery	The Center	Creative Initiatives	Innate Confluences Opening Reception	Non- Ticketed	N/A
07.06.18	The Center Park	Off Square	Resident	Thin Air Shakespeare: Macbeth (6 nights)	Non- Ticketed	N/A
07.11.18	The Center Theater	The Center	Center Presents	The Center Benefit with BÉLA FLECK AND THE FLECKTONES	Reserved Seating	\$175- \$375
07.17.18	The Center Theater	Dancers' Workshop	Resident	Open Rehearsal with Hubbard Street Dance Chicago	Non- Ticketed	N/A
07.18.18	The Center Theater	Dancers' Workshop	Resident	Hubbard Street Dance Chicago, A Gala Benefit for DW	Reserved Seating	\$50
07.27.18	The Center Courtyard	The Center/Teton Art Lab	Creative Initiatives	Consciousness Among the Trees	Non- Ticketed	N/A

07.27.18	The Center Theater	Panthera	Third-Party Non-Profit	Celebrating Jackson's Mountain Lions	Non- Ticketed	N/A
08.01.18	The Center Theater	The Center	Center Presents	Rickie Lee Jones	Reserved Seating	\$62- \$72
08.07.18	The Center Theater	The Center	Center Presents	An Evening with Shovels and Rope	Reserved Seating	\$32- \$42
08.09.18	The Center Theater	Silicon Couloir/CWC/Belay	Resident	Silicon Couloir's Pitch Day 2018 (4 days)	Non- Ticketed	N/A
08.21.18	The Center Theater	The Center	Center Presents	The Chick Corea Akoustic Band with John Patitucci and Dave Weckl	Reserved Seating	\$29- \$129
08.22.18	The Center Theater	Heather James Fine Art	Third-Party Commercial	Herb Alpert & Lani Hall Live in Concert	GA	Free
08.23.18	The Center Lobby/The Center Park	Hole Food Rescue	Third-Party Non-Profit	4th Annual Million Pound Party - Pig Roast Chef Cookoff	GA	\$15
08.25.18	The Center Theater	Alta Mira Fine Art/Serena Creative	Third-Party Commercial	My Indiana Muse Screening	GA	\$10
08.28.18	The Center Theater	The Center	Center Presents	Electric Hot Tuna with Steve Kimock	Reserved Seating	\$59- \$89
08.29.18	The Center Park	Jackson Hole Conservation Alliance	Third-Party Non-Profit	Summer Block Party Ft. Wildlife Crossings	Non- Ticketed	N/A
09.04.18	The Center Theater	Jackson Hole Airport	Third-Party Non-Profit	JH Airport Board 50th Anniversary Celebration	Reserved Seating	\$10
09.05.18	The Center Theater Gallery	The Center	Creative Initiatives	Artist Talk with Shannon Troxler	Non- Ticketed	N/A
09.07.18	The Center Theater Gallery	The Center	Creative Initiatives	note by note line by line Reception	Non- Ticketed	N/A
09.10.18	The Center Theater	The Center	Center Presents	The Hootenanny 2018	Reserved Seating	\$10
09.14.18	The Center Theater	Jackson Hole Art Auction	Third-Party Commercial	2018 Jackson Hole Art Auction (2 days)	Non- Ticketed	N/A
09.18.18	The Center Theater	The Center	Center Presents	Rodrigo Y Gabriela	Reserved Seating	\$105- \$125
09.20.18	The Center Theater/The Center Park	Jackson Hole Technology Partnership	Third-Party Non-Profit	Wyoming Global Technology Summit	Non- Ticketed	N/A
09.27.18	The Center Theater	Resorts Mountains Cities	Private	Central Insurance Private Event	Non- Ticketed	N/A
10.04.18	The Center Theater	The Center	Center Presents	Manhattan Short Film Festival	Reserved Seating	\$15
10.05.18	The Center Theater	Jackson Hole WILD/Wyoming PBS	Resident	Native America - Wyoming Premiere Event	Non- Ticketed	N/A

10.06.18	The Center Theater/The Center Lobby	Jackson Hole WILD	Resident	WILD Fest Science Day	Non- Ticketed	N/A
10.06.18	The Center Theater	Jackson Hole WILD	Resident	Backyard Wilderness	Non- Ticketed	N/A
10.06.18	The Center Theater	Jackson Hole WILD	Resident	WILD Fest Space Night	Non- Ticketed	N/A
10.07.18	The Center Theater	JH Wild	Resident	TEDx Jackson Hole: Metamorphosis	Reserved Seating	\$10- \$40
10.09.18	The Center Theater	The Center	Center Presents	John Scofield's Combo 66	Reserved Seating	\$45- \$55
10.11.18	The Center Lobby	Community Entry Services	Third-Party Non-Profit	The Art of Love	GA	\$50
10.11.18	The Center Courtyard	The Center	Creative Initiatives	Artist Talk with Patrick Marold	Non- Ticketed	N/A
10.11.18	Dancers' Workshop Studio 1	Dancers' Workshop	Resident	Rhythm & Theory with Savion Glover (3 days)	Third-Party	\$25- \$68
10.12.18	The Center Courtyard	The Center	Creative Initiatives	The Windmill Project: Suspended Opening Reception	Non- Ticketed	N/A
10.12.18	Black Box Theater	Off Square	Resident	Laff Staff (2 nights)	GA	\$10
10.14.18	The Center Theater	The Center	Center Presents	Michael Grandinetti Magic!	Reserved Seating	\$18- \$35
10.16.18	The Center Theater	The Center	Center Presents	Portland Cello Project Covers Radiohead's OK Computer	Reserved Seating	\$19- \$59
10.17.18	The Center Lobby	Wyoming Wildlife Federation	Third-Party Non-Profit	Field to Table Fundraising Event	GA	\$30
10.18.18	Dancers' Workshop Studio 1	Dancers' Workshop	Resident	Free Community Talk with Bill T. Jones	Non- Ticketed	N/A
10.19.18	Art Association Gallery	Art Association	Resident	#wishyouwerehere Exhibit Opening Party	Non- Ticketed	N/A
10.23.18	The Center Lobby	thinkWY/Wyoming Humanities	Resident	"High Noon in America" Tour	GA	\$5
10.25.18	The Center Theater	Volkswagen	Third-Party Commercial	Warren Miller's Face of Winter, Presented by Volkswagen	GA	\$16
10.26.18	Dancers' Workshop Studio 1	Dancers' Workshop	Resident	Thriller Workshop & Zombie Crawl	Third-Party	\$20
10.26.18	The Center Theater/The Center Lobby	pARTners/Teton County School District	Resident	Crest Day	Non- Ticketed	N/A

10.27.18	The Center Theater/The Center Lobby	CWC/TCSR	Resident	Wyoming Snow & Avalanche Workshop	Third-Party	\$25
11.01.18	Black Box Theater	Off Square	Resident	Annapurna (6 nights)	GA	\$15
11.02.18	The Center Theater	Womentum	Third-Party Non-Profit	2018 Women in Leadership Summit	GA	\$15- \$100
11.02.18	The Center Theater Gallery	CWC	Resident	Inspired Kitchen Public Reception	Non- Ticketed	N/A
11.04.18	The Center Theater	University of Wyoming	Third-Party Non-Profit	Celebrating Wild Migrations	GA	\$10- \$50
11.08.18	The Center Theater	JH Center for Global Affairs	Third-Party Non-Profit	Jackson Hole Global Forum (2 days)	GA	\$25- \$150
11.10.18	The Center Lobby	Watershed Jackson	Third-Party Non-Profit	Watershed Jackson Annual Gala 2018	GA	\$125
11.15.18	The Center Theater	The Center	Center Presents	National Theater Live: Follies	GA	\$12- \$17
11.16.18	The Center Theater	Jackson Hole United	Third-Party Non-Profit	The Quiet Force - Film Premiere	GA	\$15- \$20
11.28.18	The Center Theater	The Center	Center Presents	An Intimate Evening of Songs and Stories with Ryan Bingham	Reserved Seating	\$32- \$42
11.29.18	The Center Theater	TCSR/Skinny Skis/Bridger-Teton Avalanche Forecast Center	Third-Party Non-Profit	Skinny Skis' 19th Annual Avalanche Awareness Night	Non- Ticketed	N/A
11.29.18	Art Association Gallery	Art Association	Resident	Teton Mudpots Holiday Sale (2 days)	Non- Ticketed	N/A
11.30.18	The Center Theater	The Center	Center Presents	National Theater Live: Frankenstein	GA	\$12- \$17
12.02.18	The Center Theater	Dancers' Workshop/The Russian Club of Jackson Hole	Resident	The Nutcracker, A Film Screening	Non- Ticketed	N/A
12.07.18	The Center Theater	Dancers' Workshop	Resident	Fairest of Them All (3 nights)	Reserved Seating	\$15- \$50
12.07.18	The Center Conference Room	Wildly Creative Jackson Hole	Center Outreach	Workshop: Developing Your Instagram Strategy	Non- Ticketed	N/A
12.07.18	Black Box Theater	Off Square	Resident	Laff Staff (2 nights)	GA	\$10
12.15.18	The Center Theater	Jackson Hole Community Band	Resident	Holiday Concert	Non- Ticketed	N/A
12.16.18	The Center Lobby	Jazz Foundation of Jackson Hole	Resident	Jingle Bell Jazz - A Holiday Jazz Dance Party	Non- Ticketed	N/A

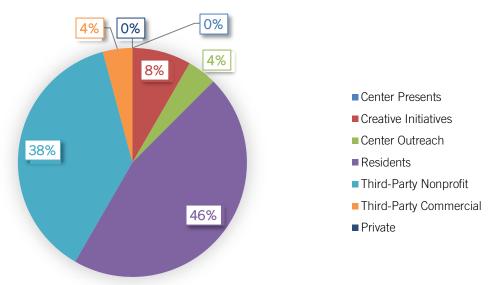
12.17.18	The Center Theater	The Center	Center Presents	National Theater Live: The Curious Incident of the Dog in the Night- Time	GA	\$10- \$18
12.20.18	The Center Theater Gallery	The Center	Creative Initiatives	Artist Talk with Isabel Rucker	Non- Ticketed	N/A
12.21.18	The Center Theater Gallery	The Center	Creative Initiatives	Seeking the Light Solstice Celebration and Art Opening	Non- Ticketed	N/A

# THE CENTER LOBBY & PARK

The Center Lobby and Park were in use for 23 events. Four of those events were in both The Center Theater and Lobby, and one was in both The Center Lobby and Park.

Residents and Third-Party Nonprofits were the primary users of The Center Lobby and Park, hosting 11 and 9 events, respectively. Creative Initiatives put on 2 events, Center Outreach put on 1, and Third-Party Commercial users put on 1.

# **CENTER LOBBY AND PARK EVENTS**



The following chart shows all events held in The Center Lobby or Park.

Location	Organization(s)	Event Type	Event Name	Ticket Type	Ticket Price
The Center Lobby	JH Snowboarder Magazine/Planet JH	Third-Party Commercial	JH Beer and Gear Expo	GA	\$10
The Center Lobby	The Center	Creative Initiatives	Artist Talk with Ben Roth	Non- Ticketed	N/A

The Center Lobby	Art Association	Resident	11th Annual Whodunnit?	GA	\$25
The Center Lobby	Wyoming Arts Council	Third-Party Non-Profit	Creativity Connects Round Table	Non- Ticketed	N/A
The Center Lobby	KHOL 89.1FM	Resident	3rd Annual \$.25 CD & \$2 Record Sale	Non- Ticketed	N/A
The Center Lobby	The Center	Center Outreach	Center for the Arts Chamber Mixer	Non- Ticketed	N/A
The Center Lobby	Jackson Hole Writers	Resident	Word Duels	Non- Ticketed	N/A
The Center Lobby	The Center/Center of Wonder	Resident	Wildly Creative JH Kickoff	Non- Ticketed	N/A
The Center Lobby	CWC/Start Up Intensive/Silicon Couloir	Resident	Start-Up Intensive 5 Year Anniversary Showcase	Non- Ticketed	N/A
The Center Park	PAWS of Jackson Hole	Third-Party Non-Profit	Tuxes and Tails Gala	Third- Party	\$30- \$700
The Center Park	The Center	Creative Initiatives	Opening Celebration for the Pavilion Project	Non- Ticketed	N/A
The Center Park	Off Square	Resident	Thin Air Shakespeare: Macbeth (6 nights)	Non- Ticketed	N/A
The Center Lobby/The Center Park	Hole Food Rescue	Third-Party Non-Profit	4th Annual Million Pound Party - Pig Roast Chef Cookoff	GA	\$15
The Center Park	Jackson Hole Conservation Alliance	Third-Party Non-Profit	Summer Block Party Ft. Wildlife Crossings	Non- Ticketed	N/A
The Center Theater/The Center Park	Jackson Hole Technology Partnership	Third-Party Non-Profit	Wyoming Global Technology Summit	Non- Ticketed	N/A
The Center Theater/The Center Lobby	Jackson Hole WILD	Resident	WILD Fest Science Day	Non- Ticketed	N/A
The Center Lobby	Community Entry Services	Third-Party Non-Profit	The Art of Love	GA	\$50
The Center Lobby	Wyoming Wildlife Federation	Third-Party Non-Profit	Field to Table Fundraising Event	GA	\$30
The Center Lobby	thinkWY/Wyoming Humanities	Resident	"High Noon in America" Tour	GA	\$5
The Center Theater/The Center Lobby	pARTners/TCSD	Resident	Crest Day	Non- Ticketed	N/A
The Center Theater/The Center Lobby	CWC/TCSR	Resident	Wyoming Snow & Avalanche Workshop	Third- Party	\$25
The Center Lobby	Watershed Jackson	Third-Party Non-Profit	Watershed Jackson Annual Gala 2018	GA	\$125
The Center Lobby	Jazz Foundation of Jackson Hole	Resident	Jingle Bell Jazz - A Holiday Jazz Dance Party	Non- Ticketed	N/A

# THE CENTER RESIDENTS

- Resident organizations employ 38 full time staff and 49 part time staff.
- Approximately 650 volunteers support Resident organizations.

#### **CENTER RESIDENT LEASE RATES**

The 2018 annual lease rate for 1-year leaseholders was \$23.69 per built square foot for administrative space, \$16.17 per built square foot for studio and classroom space, and \$7.84 per built square foot for storage space.

In 2014, Residents were given the option of a 5-year lease term. If Residents opted for the 5-year lease term, their lease rates increased 10% during the first year, and CPI plus 1% during the subsequent years. The 2018 annual lease rates for Residents who exercised this option in 2015 are as follows: \$22.88 per built square foot for administrative space and \$7.53 per built square foot for storage space. Rates for Residents who exercised this option in 2016 are as follows: \$23.32 per built square foot for administrative space, \$16.10 per built square foot for studio and classroom space, and \$7.68 per built square foot for storage space.

The following is a list of Residents and accompanying square footage they occupy at The Center.

Residents	Sq. footage	Annual Rent
Art Association of Jackson Hole	10,564	\$174,719.24
Cathedral Voices Chamber Choir	96	\$2,248.32
Center of Wonder	236	\$5,586.12
Central Wyoming College	3,723	\$70,553.56
Dancers' Workshop	9,734	\$162,147.01
Jackson Hole Chorale	64	\$499.84
Jackson Hole Community Band	128	\$998.40
Jackson Hole Community Radio	1,220	\$25,399.68
Jackson Hole Public Art	219	\$5,183.73
Jackson Hole WILD	1,270	\$30,060.90
Jackson Hole Writers	110	\$2,603.70
Jazz Foundation of Jackson Hole	-	-
Riot Act, Inc.	696	\$10,424.92
Off Square Theatre Company	1,842	\$32,004.08
pARTners	250	\$5,932.50
Teton County School District	110	\$0
Wyoming Humanities Council	119	\$2,816.73
Total	30,391	\$531,178.73

Residents occupy and rent 30,391 square feet of The Center. Residents pay on average \$17.48 per square foot for occupied space. Additionally, Residents have access to roughly 25,753 square feet of common areas. Common areas do not include the theater, lobby, dressing rooms, costume shop, and music rooms. When common areas are factored into the overall square footage available, Residents' rates average \$9.46 per square foot.

Total Space Occupied and Rented by Residents	Total Common Area Space	Total Space at The Center Available to Residents	Average Rent Paid by Residents for Occupied Space	Average Rent Paid by Residents for Total Space
30,391 sq. ft.	25,753 sq. ft.	56,139 sq. ft.	\$17.48 sq. ft.	\$9.46 sq. ft.

# **RESIDENT PROGRAMMING**

- Resident organizations hosted 114 events on The Center campus in 2018, 75 of which were free.
- Residents offered approximately 1,200 classes, seminars, workshops, and rehearsals.
- Approximately 14,000 students attended them.

The following chart lists all events put on by Residents on The Center campus.

Date	Resident Programming	Organization	Location
01.12.18	I AM Exhibition & Opening	thinkWY/Wyoming Humanities	The Center Theater
01.21.18	#metoo "Women in Society, Gender Based & Domestic Violence	thinkWY/Wyoming Humanities	Black Box Theater
01.27.18	Madame X	Off Square	The Center Theater
02.03.18	GTMF Presents Kenari Saxophone Quartet	Center of Wonder	The Center Theater
02.07.18	GTMF Presents the MET: Tosca	Center of Wonder	The Center Theater
02.09.18	Laff Staff (2 nights)	Off Square	Black Box Theater
02.23.18	Beauty and the Beast Jr (2 days)	Off Square	The Center Theater
03.01.18	GTMF Presents the MET: The Elixir Of Love	Center of Wonder	The Center Theater
03.02.18	Night of the Wild Cat	Jackson Hole WILD	The Center Theater
03.02.18	Laff Staff (2 nights)	Off Square	Black Box Theater
03.03.18	Nature Mapping ft. Nathan Pieplow	Jackson Hole WILD	The Center Theater
03.07.18	"Deep Mapping" Workshop with Kali Fajardo-Anstine	Jackson Hole Writers	The Center Conference Room
03.09.18	11th Annual Whodunnit?	Art Association	The Center Lobby
03.09.18	Checkov Unchecked (2 nights)	Off Square Theater/The Russian Club	Black Box Theater
03.14.18	Fly Fishing Film Tour	Jackson Hole WILD/World Cast Anglers	The Center Theater
03.15.18	Evening w/Tania Glenn	CWC/TCSR	The Center Theater
03.21.18	GTMF Presents the MET: La Bohème	Center of Wonder	The Center Theater
04.12.18	GTMF Presents the MET: Semiramide	Center of Wonder	The Center Theater
04.13.18	Laff Staff (2 nights)	Off Square	Black Box Theater

04.14.18	Look and See: A Portrait of Wendell Barry	CWC/Slow Food	The Center Theater
04.20.18	Bonding, Bridging, and Social Media	thinkWY/Wyoming Humanities	Black Box Theater
04.21.18	Spring Concert: A Wrinkle in Time	Jackson Hole Community Band	The Center Theater
04.21.18	3rd Annual \$.25 CD & \$2 Record Sale	KHOL 89.1FM	The Center Lobby
04.27.18	New Dances/New Choreographers (2 days)	Dancers' Workshop	Dancers' Workshop Studio 1
04.29.18	Marjorie Prime: Film Screening & Talk Back	Off Square	Black Box Theater
05.01.18	Word Duels	Jackson Hole Writers	The Center Lobby
05.02.18	Artist Talk with Dan Forrest	Cathedral Voices	The Center Conference Room
05.03.18	GTMF Presents the MET: Così Fan Tutte	Center of Wonder	The Center Theater
05.11.18	Laff Staff (2 nights)	Off Square	Black Box Theater
05.13.18	Nurse Pinning Ceremony	CWC	The Center Theater
05.19.18	Progress Performance	Dancers' Workshop	The Center Theater
05.22.18	Wildly Creative JH Kickoff	The Center/Center of Wonder	The Center Lobby
06.06.18	Start-Up Intensive 5 Year Anniversary Showcase	CWC/Start Up Intensive/Silicon Couloir	The Center Lobby
06.07.18	Summit High School Graduation	Teton County School District	The Center Theater
06.15.18	Contemporary Dance Wyoming "Stealing Inward" (2 days)	Dancers' Workshop	Dancers' Workshop Studio 1
06.15.18	JES Talent Show	Teton County School District	The Center Theater
06.21.18	Teton Mudpots Summer Sale (2 days)	Art Association	Art Association Gallery
06.27.18	Life in a Minor Key (10 days)	Dancers' Workshop	Dancers' Workshop Studio 1
06.28.18	Jewell Parker Rhodes: Writing for Youth	Jackson Hole Writers/TCLIB	The Center Theater
07.06.18	Thin Air Shakespeare: Macbeth (6 nights)	Off Square	The Center Park
07.17.18	Open Rehearsal with Hubbard Street Dance Chicago	Dancers' Workshop	The Center Theater
07.18.18	Hubbard Street Dance Chicago, A Gala Benefit for DW	Dancers' Workshop	The Center Theater
08.09.18	Silicon Couloir's Pitch Day 2018 (4 days)	Silicon Couloir/CWC/Belay	The Center Theater
10.05.18	Native America - Wyoming Premiere Event	Jackson Hole WILD/Wyoming PBS	The Center Theater
10.06.18	WILD Fest Science Day	Jackson Hole WILD	The Center Theater/The Center Lobby

10.06.18	Backyard Wilderness	Jackson Hole WILD	The Center Theater
10.06.18	WILD Fest Space Night	Jackson Hole WILD	The Center Theater
10.07.18	TEDxJackson Hole: Metamorphosis	Jackson Hole WILD	The Center Theater
10.11.18	Rhythm & Theory with Savion Glover (3 days)	Dancers' Workshop	Dancers' Workshop Studio 1
10.12.18	Laff Staff (2 nights)	Off Square	Black Box Theater
10.18.18	Free Community Talk with Bill T. Jones	Dancers' Workshop	Dancers' Workshop Studio 1
10.19.18	#wishyouwerehere Exhibit Opening Party	Art Association	Art Association Gallery
10.23.18	"High Noon in America" Tour	thinkWY/Wyoming Humanities	The Center Lobby
10.26.18	Thriller Workshop & Zombie Crawl	Dancers' Workshop	Dancers' Workshop Studio 1
10.26.18	Crest Day	pARTners/TCSD	The Center Theater/The Center Lobby
10.27.18	Wyoming Snow & Avalanche Workshop	CWC/TCSR	The Center Theater/The Center Lobby
11.01.18	Annapurna (6 nights)	Off Square	Black Box Theater
11.02.18	Inspired Kitchen Public Reception	cwc	The Center Theater Gallery
11.29.18	Teton Mudpots Holiday Sale (2 days)	Art Association	Art Association Gallery
12.02.18	The Nutcracker, A Film Screening	Dancers' Workshop/The Russian Club of Jackson Hole	The Center Theater
12.07.18	Fairest of Them All (3 nights)	Dancers' Workshop	The Center Theater
12.07.18	Laff Staff (2 nights)	Off Square	Black Box Theater
12.15.18	Holiday Concert	Jackson Hole Community Band	The Center Theater
12.16.18	Jingle Bell Jazz - A Holiday Jazz Dance Party	Jazz Foundation of Jackson Hole	The Center Lobby

Spaces maintained and operated by Residents were used for 20 events. The following chart shows the number of events held in those spaces.

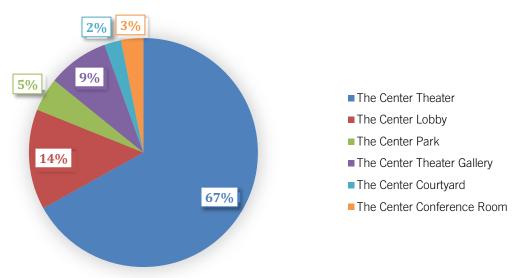
Resident Space Event Usage	Number of Events	Percent of Total Campus Events
Dancers' Workshop Studio 1	6	4%
Black Box Theater	11	7%
Art Association Gallery	3	2%

# THE CENTER SNAPSHOT

The following information is pertinent to The Center's activity during the year 2018.

- Center Presents produced 29 performances and events.
- 101 volunteers supported The Center, for a total of 3,480 hours.
- The average median ticket price for Center Presents events was \$46 (excluding The Center's Annual Benefit).
- Spaces maintained and operated by The Center were used for 127 events.
- Of those events, 85 were in The Center Theater, 18 were in The Center Lobby, 6 were in The Center Park, 11 were in The Center Theater Gallery, 3 were in The Center Courtyard, and 4 were in The Center Conference Room.

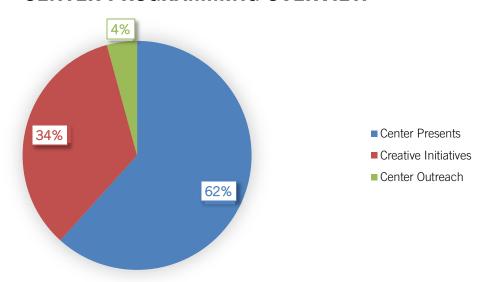




#### THE CENTER PROGRAMMING

In 2018, The Center hosted 47 events. Of these events, 29 were produced by Center Presents, 16 were produced by Creative Initiatives, and 2 were produced by Center Outreach. Center Outreach is a new event category this year, which we created in order to represent those events not hosted by Center Presents or Creative Initiatives, but still put on by The Center. Center Outreach events are free events intended to strengthen The Center's connection with both Residents and the community as a whole. 18 of the events hosted by The Center were free (put on by Creative Initiatives and Center Outreach). The average ticket price for Center Presents events in 2018 was \$49, excluding the Annual Center Benefit.

# **CENTER PROGRAMMING OVERVIEW**



The chart below lists all events produced by Center Presents in 2018.

Center Presents Events	Date	Median Ticket Price
An Evening with Rufus Wainwright	01.10.18	\$59
An Evening with Samantha Fish, Marcus King, Judith Hill	01.14.18	\$53
The Victor Wooten Trio	01.18.18	\$49
National Theater Live: Peter Pan	01.21.18	\$14
The Moth - Main Stage	01.26.18	\$60
Trombone Shorty & Orleans Avenue	01.30.18	\$70
National Theater Live: Saint Joan	02.05.18	\$14
On the Road with T-Bone Burnett	02.06.18	\$89
An Acoustic Evening with Anders Osborne	03.11.18	\$37
National Theater Live: The Twelfth Night	03.12.18	\$14
National Theater Live: Rosencrantz & Guildenstern are Dead	04.16.18	\$14
Angelique Kidjo - Give Her Wings	05.10.18	\$37
Flaming Lips	05.31.18	\$119
"I've Got a Little Twist" by the NY Gilbert & Sullivan Players	06.02.18	Free
Mary Chapin Carpenter	06.27.18	\$70
Rickie Lee Jones	08.01.18	\$67

An Evening with Shovels and Rope	08.07.18	\$37
The Chick Corea Akoustic Band with John Patitucci and Dave Weckl	08.21.18	\$79
Electric Hot Tuna with Steve Kimock	08.28.18	\$74
The Hootenanny 2018	09.10.18	\$10
Rodrigo Y Gabriela	09.18.18	\$115
Manhattan Short Film Festival	10.04.18	\$15
John Scofield's Combo 66	10.09.18	\$50
Michael Grandinetti Magic!	10.14.18	\$27
Portland Cello Project Covers Radiohead's OK Computer	10.16.18	\$39
National Theater Live: Follies	11.15.18	\$14
An Intimate Evening of Songs and Stories with Ryan Bingham	11.28.18	\$37
National Theater Live: Frankenstein	11.30.18	\$15
National Theater Live: The Curious Incident of the Dog in the Night-Time	12.17.18	\$15

The chart below lists all events produced by Creative Initiatives in 2018.

Creative Initiative Programs	Artist/Collaborator	Event Type	Location	Dates
High School IB Student Art	Journeys School	Campus Collaboration	Education Pavilion	03.19.17 - 04.16.18
the fishbowl	Bland Hoke	Courtyard Installation	Courtyard	09.01.17 - 04.01.18
5th Grade Art	pARTners	Campus Collaboration	Education Pavilion	01.16.18 - 02.05.18
Nature Conservancy	Rita/Greer	Campus Collaboration	Glenwood Lobby	02.06.18 - 03.18.18
Holdout	Thomas Macker	Campus Exhibition	Courtyard	04.17.18 - 06.06.18
Youth Art	Art Association	Campus Collaboration	Theater Gallery	04.17.18 - 05.21.18
Student Art	Art Association	Campus Collaboration	Education Pavilion	04.17.18 - 05.24.18
hit pause	Katy Ann Fox	Campus Exhibition	Theater Gallery	05.22.18 - 06.26.18
Student Art	pARTners	Campus Collaboration	Lobby & Hallway	05.24.18 - 08.24.18
Pond Series	Adam Wolpert	Campus Exhibition	The Center Conference Room	05.25.18 – 09.22.18

Manifesto Against Gravity	Jack Holmer	Courtyard Installation	Courtyard	06.12.18 - 08.14.18
innate confluences	Brandon Gellis	Campus Exhibition	Theater Gallery	06.27.18 - 08.14.18
Consciousness Among Trees	Trevor Amery	Courtyard Installation	Courtyard	07.18.18 - 10.03.18
lawn chairs	Shawn Meisl	Courtyard Installation	Courtyard	08.15.18 - 08.31.18
Note by Note, Line by Line	Shannon Troxler	Campus Exhibitions	Theater Gallery	08.15.18 - 09.24.18
Art to Exhibition Camp	Art Association	Campus Collaboration	Lobby & Hallway	08.24.18 - 09.14.18
Visual Presentations - Architecture	MSU	Campus Collaboration	Education Pavilion	09.15.18 - 10.15.18
Native American Exhibition	CWC	Campus Collaboration	Education Pavilion	09.16.18 - 11.31.18
Sarah Lott	CLC	Campus Collaboration	Education Pavilion	09.16.18 - 11.31.18
The Fly Who Loved Me by Gail Wright	Jackson Hole WILD	Campus Collaboration	Theater Gallery	09.25.18 - 10.17.18
Windmill Project	Patrick Marold	Courtyard Installation	Courtyard	10.08.18 - 04.01.19
Inspired Kitchen	CWC	Campus Collaboration	Theater Gallery	10.18.18 - 11.05.18
High School Art Show	TCSD	Campus Collaborations	Education Pavilion	12.01.18 - 01.15.19
Seeking the Light	Isabel Rucker	Campus Exhibition	Theater Gallery	12.17.18 - 02.05.19

# THE CENTER'S FINANCES

#### THE CENTER FUNDRAISING HISTORY

Early efforts to build The Center began in the late 1990's. The Center was constructed in two phases; the Arts and Educational Pavilion opened in 2005, and The Center Theater opened in 2007.

To build each wing, The Center was successful in raising \$31.1M in gifts and pledges. \$12M for the education wing and \$18.1M for the theater. Several of these major gifts were pledged over multiple years, however, and during the second phase in 2007 it was necessary to borrow \$6.7M to meet short-term obligations. Most of the multi-year gifts received eliminated \$4.7M of the \$6.7M debt. Unfortunately, due to the economic recession in 2008, several major pledges were either reduced or cancelled. Because of this, The Center was unable to repay the loan in full and was left with \$2.5M in debt. In 2014 a concerted effort was launched to pay it down and just \$825,000 remains.

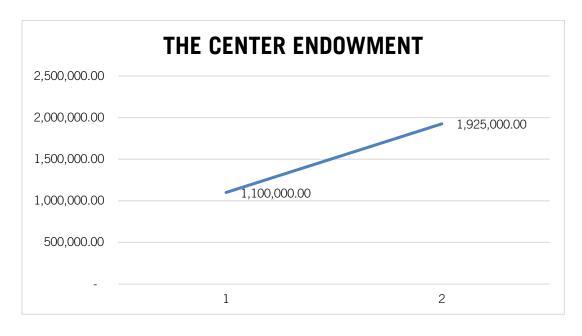
The Center has raised substantial monies to fund our operations. Lease income from Residents and Third-Party rental fees fall short of meeting our budgetary needs. Contributed income is essential to sustaining our financial health. To date, we have raised \$38,957,651 as outlined below.

Tax Year		
2018	\$1,565,957	
2017	\$1,532,464	
2016	\$1,519,051	
2015	\$1,412,400	
2014	\$1,859,981	
2013	\$1,499,047	
2012	\$706,149	
2011	\$884,164	
2010	\$892,504	
2009	\$488,695	
2008	\$638,983	
2007	\$7,639,181	Includes \$6.7 M borrowed capital
2006	\$5,819,075	Contributions for capital campaign
2005	\$12,500,00	Contributions for capital campaign
	\$38,957,651	

GIFT SPLITS
Capital \$31.125M
Operating \$4.608M
Endowment \$2.494M

#### THE CENTER ENDOWMENT

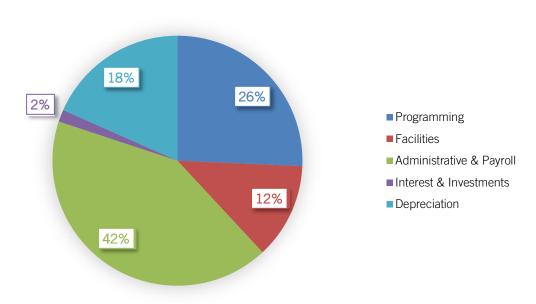
The Center Endowment effort began in 2017. In 2018, the Endowment experienced 48% growth.



# THE CENTER'S SPENDING

The Center's spending falls into 5 categories: Programming, Facilities, Administrative and Payroll, Interest and Investments, and Depreciation. In 2018, The Center's total spending was \$3,740,306.





### **SUMMARY OF CAPITAL DEBT**

Every year, The Center makes a concerted effort to pay down our capital debt. To date, the debt has been reduced to \$825,000 from its high of \$6.7M.

# **SUMMARY OF NEIGHBOR RELATIONS**

In 2018, The Center did not receive any complaints from neighboring property owners.

The Center provides neighboring property owners ample advance notice of summer events occurring outside on The Center's campus. Neighbors have expressed their appreciation of this communication.